



EXPERIENCE. FLEXIBILITY. RESPONSIVENESS.

*We believe successful partnerships are the measure of our success and the value of a deal with Patriot Capital.*

Patriot Capital is a family of private equity funds focused on debt capital and minority equity investment opportunities in small- and medium-sized privately-held companies with minimum annual revenues and EBITDA of \$10 million and \$3 million, respectively. We typically invest between \$5 million and \$25 million in each transaction. In combination with our Limited Partner network of banks and institutional investors, our fund structure allows us to have maximum flexibility with our companies to meet their capital needs.

We support both sponsored and unsponsored transactions. We work closely with management teams and equity sponsors to structure the financing that best meets the business requirements. Our senior deal professionals each have over 20 years of diverse investment experience and experience investing through multiple economic cycles.



#### INVESTMENT CRITERIA

- Experienced management teams
- Long-term positive trends and sustainable competitive advantages in markets served
- Proven track record of consistent revenue and profit growth
- Strong cash flow from operations



#### STRUCTURE

- Subordinated and 2nd lien debt
- Unitranche
- Mezzanine and junior capital
- Equity co-investment
- One source senior and sub-debt financing



#### USE OF CAPITAL

- Business expansion
- Recapitalization
- Acquisition financing
- Leveraged and management buyouts
- Capital expenditure financing
- Refinancing



#### INDUSTRY EXPERIENCE & INTEREST

- Niche manufacturing and distribution
- Business and consumer services
- Information technology services
- Healthcare services
- Transportation services

## INVESTMENT TEAM

**Charles P. McCusker**  
Managing Partner

**Stacey R. Wittelsberger**  
Partner

**Sean P. Bilbrough**  
Vice President

**Nick E. Dunbar**  
Associate, Finance

**Thomas O. Holland, Jr.**  
Managing Partner

**Jonathon L. Cope**  
Principal

**Alex C. Tyroler**  
Senior Associate

**Patrick F. Hamner**  
Senior Adviser

**Charles A. Bryan**  
Partner & Special Adviser

**Kyle K. Griffith**  
Managing Director

**Zachary J. Davliakos**  
Senior Analyst

**Scott T. Bass**  
Special Adviser

**J. Daniel Yardley**  
Partner

**Charles M. Adams**  
Associate Managing Director

**Jeff J. Rummell**  
Chief Financial Officer

# REPRESENTATIVE TRANSACTIONS



## BUSINESS SERVICES

Insights-driven marketing agency that merges artificial intelligence, data science, and human creativity to deliver efficient, effective, and sustainable growth.



## MANUFACTURING

Manufacturer of semi-custom wood kitchen and bath cabinetry.



## BUSINESS SERVICES

Provider of corporate communication solutions, including direct marketing, packaging, and logistics services.



## MANUFACTURING

Leading producer of hot rolled carbon and alloy flats and sharp cornered squares, as well as plate products in tool steel, stainless, and more.



## BUSINESS SERVICES

Provider of light vehicle alloy wheel repair, remanufacturing, customization, and wholesale solutions through a network of both fixed site and mobile repair facilities.



## INDUSTRIAL SERVICES

A national lifting, weighing, measurement, and automated solutions platform, including overhead cranes and hoists and industrial scale products, with services including new and replacement equipment, ISO-certified fabrication, parts, inspections, maintenance and repair services.



## BUSINESS SERVICES

Supplier of Brembo high performance products and engineered brake systems for the auto, moto, and racing industries.



## HEALTHCARE

A clinician-led, integrated mental health group specializing in local and affordable care for individuals suffering from mental health disorders.



## MANUFACTURING

Designer and manufacturer of material handling and packaging solutions for dry bulk materials.



## HEALTHCARE

Provider of autism evaluations, ABA treatment, counseling services, therapies, and educational services to support individuals with autism and their families.



## BUSINESS SERVICES

Professional services firm focused on helping clients compete for and win government and commercial contracts and develop internal talent through training and certification programs.



## BUSINESS SERVICES

Leading (fiber-to-the-premises) internet service provider deploying a state-of-the-art broadband network, for residential and commercial customers, in four counties in Maryland.



## DISTRIBUTION

Independent lighting and lighting controls distributor specializing in lighting procurement, lighting controls, and Power-over-Ethernet lighting.



## MANUFACTURING

Provider of outsourced contract manufacturing services to global consumer packaged goods brands.  
Add-Ons: MSI, Power Packaging



## MANUFACTURING

Provider of quick-turn printed circuit board assembly and other related circuitry services for high-reliability, complex, low-volume / high-mix applications.  
Add-Ons: SemiGen, NexLogic, MicroFab

BALTIMORE

CHICAGO

DALLAS

CHARLOTTE

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