



EXPERIENCE. FLEXIBILITY. RESPONSIVENESS.

We believe successful partnerships are the measure of our success and the value of a deal with Patriot Capital.

Patriot Capital is a family of private equity funds focused on debt capital and minority equity investment opportunities in small and medium-sized privately-held companies having minimum annual revenues and EBITDA of \$10 million and \$3 million, respectively. We typically invest between \$5 million and \$25 million in each transaction. In combination with our Limited Partner network of banks and institutional investors, our fund structure allows us to have maximum flexibility with our companies to meet their capital needs.

We support both sponsored and unsponsored transactions. We work closely with management teams and equity sponsors to structure the financing that best meets the business requirements. Our senior deal professionals each have over 20 years of diverse investment experience and experience investing through multiple economic cycles.



INVESTMENT CRITERIA

- Experienced management teams
- Long-term positive trends and sustainable competitive advantages in markets served
- Proven track record of consistent revenue and profit growth
- Strong cash flow from operations



STRUCTURE

- Subordinated and 2nd lien debt
- Unitranche
- Mezzanine and junior capital
- Equity co-investment
- One source senior and sub-debt financing



USE OF CAPITAL

- Business expansion
- Recapitalization
- Acquisition financing
- Leveraged and management buyouts
- Capital expenditure financing
- Refinancing



INDUSTRY EXPERIENCE & INTEREST

- Niche manufacturing and distribution
- Business and consumer services
- Information technology services
- Healthcare services
- Transportation services

INVESTMENT TEAM

Charles P. McCusker
Managing Partner

Stacey R. Wittelsberger
Partner

Sean P. Bilbrough
Vice President

Nick E. Dunbar
Associate, Finance

Thomas O. Holland, Jr.
Managing Partner

Jonathon L. Cope
Principal

Alex C. Tyroler
Associate

Patrick F. Hamner
Senior Adviser

Charles A. Bryan
Partner & Special Advisor

Kyle K. Griffith
Managing Director

Zachary J. Davliakos
Senior Analyst

J. Daniel Yardley
Partner

Charles M. Adams
Associate Managing Director

Jeff J. Rummell
Vice President, Finance

REPRESENTATIVE TRANSACTIONS



BUSINESS SERVICES

Provider of corporate communication solutions, including direct marketing, packaging, and logistics services.



MANUFACTURING

Manufacturer of semi-custom wood kitchen and bath cabinetry.



MANUFACTURING

Leading producer of hot rolled carbon and alloy flats and sharp cornered squares, as well as plate products in tool steel, stainless and more.



HEALTHCARE

Provider of autism evaluations, ABA treatment, counseling services, therapies, and educational services to support individuals with autism and their families.



BUSINESS SERVICES

Provider of light vehicle alloy wheel repair, remanufacturing, customization, and wholesale solutions through a network of both fixed site and mobile repair facilities.



BUSINESS SERVICES

Professional services firm focused on helping clients compete for and win government and commercial contracts and develop internal talent through training and certification programs.



INDUSTRIAL SERVICES

National lifting, weighing, measurement and automated solutions platform including overhead cranes and hoists and industrial scale products with services including new and replacement equipment, ISO-certified fabrication, parts, inspections, maintenance, and repair services.



BUSINESS SERVICES

Leading (fiber-to-the-premises) internet service provider deploying a state-of-the-art broadband network, for residential and commercial customers, in four counties in Maryland.



BUSINESS SERVICES

Supplier of Brembo high performance products and engineered brake systems for the auto, moto, and racing industries.



TRANSPORTATION & LOGISTICS

Supply chain solutions provider focused on the last mile healthcare market.



HEALTHCARE

A clinician-led, integrated mental health group specializing in local and affordable care for individuals suffering from mental health disorders.



MANUFACTURING

Provider of quick-turn printed circuit board assembly and other related circuitry services for high-reliability, complex, low-volume / high-mix applications.
Add-Ons: SemiGen, NexLogic, MicroFab



DISTRIBUTION

Independent lighting and lighting controls distributor specializing in lighting procurement, lighting controls, and Power-over-Ethernet lighting.



MANUFACTURING

Designer and manufacturer of material handling and packaging solutions for dry bulk materials.



MANUFACTURING

Provider of outsourced contract manufacturing services to global consumer packaged goods brands. *Add-Ons: MSI, Power Packaging*

BALTIMORE

CHICAGO

DALLAS

CHARLOTTE

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