

## EXPERIENCE.

## FLEXIBILITY.

## RESPONSIVENESS.

Patriot Capital is a family of private equity funds focused on debt capital and minority equity investment opportunities in small and medium-sized privately-held companies having minimum annual revenues and EBITDA of \$10 million and \$3 million, respectively. We typically invest between \$5 million and \$25 million in each transaction. In combination with our Limited Partner network of banks and institutional investors, our fund structure allows us to have maximum flexibility with our companies to meet their capital needs.

We support both sponsored and unsponsored transactions. We work closely with management teams and equity sponsors to structure the financing that best meets the business requirements. Our senior deal professionals each have over 20 years of diverse investment experience and experience investing through multiple economic cycles.

### INVESTMENT CRITERIA

- Experienced management teams
- Long-term positive trends & sustainable competitive advantages in markets served
- Proven track record of consistent revenue and profit growth
- Strong cash flow from operations

### STRUCTURE

- Subordinated & 2<sup>nd</sup> lien debt
- Unitranche
- Mezzanine and junior capital
- Equity co-investment
- One source senior & sub-debt financing

### USE OF CAPITAL

- Business expansion
- Recapitalization
- Acquisition financing
- Leveraged and management buyouts
- Capital expenditure financing
- Refinancing

### INDUSTRY EXPERIENCE & INTEREST

- Niche manufacturing & distribution
- Business and consumer services
- Information technology services
- Healthcare services
- Transportation services

## INVESTMENT TEAM

**Thomas O. Holland, Jr.**  
Managing Partner

**Charles P. McCusker**  
Managing Partner

**Charles A. Bryan**  
Senior Principal & Adviser

**J. Daniel Yardley**  
Managing Director

**Stacey R. Wittelsberger**  
Principal

**Jonathan L. Cope**  
Principal

**Kyle K. Griffith**  
Associate Managing Director  
– Midwest

**Charles M. Adams**  
Associate Managing Director  
– Southwest

**Sean P. Bilbrough**  
Vice President

**Jeff J. Rummell**  
Vice President, Finance

**Aaron T. Katzman**  
Associate

**Aliza R. Strauss**  
Portfolio Analyst

**Maggie E. Weiskopf**  
Senior Analyst

**Thomas D. Kurtz**  
Senior Adviser

**Patrick F. Hamner**  
Senior Adviser

**David N. Christopher**  
Senior Adviser



## Manufacturing

Developer and contract manufacturer of bakery snacks and handheld meals for branded food manufacturers, selling primarily through foodservice and retail grocery channels

## Industrial Services

Overhead crane and hoist solutions provider, including new and replacement equipment, ISO-certified fabrication, automated systems, parts, inspections, maintenance, and repair services



## Healthcare

Urology physician practice management company with clinical offices and ambulatory surgical centers providing general urologic care, pharmacy, radiation therapy, and pathology lab services  
*Add-Ons: Arizona Institute of Urology, Urology Association of Southern Arizona*

## Manufacturing

Provider of quick-turn printed circuit board assembly and other related circuitry services for high-reliability, complex, low-volume / high-mix applications



## Manufacturing

Printed circuit board manufacturer with a focus on advanced technology applications for defense, prototyping, and medical end markets  
*Add-Ons: ITL Circuits, Eagle Electronics*

## Consumer Products

Designer, manufacturer, and marketer of games and toys for children and toys for children and adults  
*Add-Ons: Kahootz Toys, Ann Williams Group*



## Consumer Services

Provider of heating, ventilation, and air conditioning equipment services, including replacement, repair, and maintenance  
*Add-Ons: Big Bear*

## Distribution

Independent lighting and lighting controls distributor specializing in lighting procurement, lighting controls, and Power-over-Ethernet lighting



## Manufacturing

Provider of outsourced contract manufacturing services to global consumer packaged goods brands  
*Add-Ons: MSI, Power Packaging*

## Business Services

Infrastructure development and support services to customers in the data center and IT sectors



## Transportation

National full-service third-party logistics and asset-light transportation services provider, with a leading presence in the Florida market

## Industrial Services

Provider of heat treatment services to customers in the industrial, automotive, aerospace and defense, and medical sectors  
*Add-Ons: Hudapack Metal Treating*



## Manufacturing

Manufacturer of custom OEM sheet metal enclosures, electrical cabinets, and metal fabricated systems  
*Add-Ons: DAMAC, Porter's Group*

## Distribution

Independent distributor of fresh and packaged produce, specialty foods, and prepared meal components to grocery stores, restaurants, and schools  
*Add-Ons: Get Fresh, McCartney, Leonardo's, Valley Produce*

