

EXPERIENCE.

FLEXIBILITY.

RESPONSIVENESS.

Patriot Capital is a family of private equity funds focused on debt capital and minority equity investment opportunities in small and medium-sized privately-held companies having minimum annual revenues and EBITDA of \$10 million and \$3 million, respectively. We typically invest between \$5 and \$25 million in each transaction. In combination with our Limited Partner network of banks and institutional investors, our fund structure allows us to have maximum flexibility with our companies to meet their capital needs.

We support both sponsored and unsponsored transactions. We work closely with management teams and equity sponsors to structure the financing that best meets the business requirements. Our senior deal professionals each have over 20 years of diverse investment experience and experience investing through multiple economic cycles.

INVESTMENT CRITERIA

Experienced management teams

Long-term positive trends & sustainable competitive advantages in markets served

Proven track record of consistent revenue and profit growth

Strong cash flow from operations

STRUCTURE

Subordinated & 2nd lien debt

Unitranche

Mezzanine and junior capital

Equity co-investment

One source senior & sub-debt financing

USE OF CAPITAL

Business expansion

Recapitalization

Acquisition financing

Leveraged and management buyouts

Capital expenditure financing

Refinancing

INDUSTRY EXPERIENCE & INTEREST

Niche manufacturing & distribution

Business and consumer services

Information technology services

Healthcare services

Transportation services

INVESTMENT TEAM

Thomas O. Holland, Jr.
Managing Partner

Charles P. McCusker
Managing Partner

Charles A. Bryan
Senior Principal & Adviser

J. Daniel Yardley
Managing Director

Stacey R. Wittelsberger
Principal

Jonathan L. Cope
Principal

Thomas D. Kurtz
Managing Director
– Midwest

Kyle K. Griffith
Associate Managing Director
– Midwest

Patrick F. Hamner
Managing Director
– Southwest

Charles M. Adams
Associate Managing Director
– Southwest

David N. Christopher
Managing Director –
Southeast

Sean P. Bilbrough
Vice President

Aaron T. Katzman
Associate

Aliza R. Strauss
Portfolio Analyst

Maggie E. Weiskopf
Senior Analyst

Jeff J. Rummell
Vice President, Finance

REPRESENTATIVE TRANSACTIONS



Industrial Services

Overhead crane and hoist solutions provider, including new and replacement equipment, ISO-certified fabrication, automated systems, parts, inspections, maintenance, and repair services

Healthcare



Urology physician practice management company with clinical offices and ambulatory surgical centers providing general urologic care, pharmacy, radiation therapy, and pathology lab services
Add-Ons: Arizona Institute of Urology, Urology Association of Southern Arizona



Manufacturing

Provider of quick-turn printed circuit board assembly and other related circuitry services for high-reliability, complex, low-volume / high-mix applications

Manufacturing

Printed circuit board manufacturer with a focus on advanced technology applications for defense, prototyping, and medical end markets



Add-Ons: ITL Circuits, Eagle Electronics



Distribution

Independent lighting and lighting controls distributor specializing in lighting procurement, lighting controls, and Power-over-Ethernet lighting

Consumer Products

Designer, manufacturer, and marketer of games and toys for children and toys for children and adults
Add-Ons: Kahootz Toys, Ann Williams Group



Consumer Services

Provider of heating, ventilation, and air conditioning equipment services, including replacement, repair, and maintenance
Add-Ons: Big Bear

Manufacturing

Provider of outsourced contract manufacturing services to global consumer packaged goods brands
Add-Ons: MSI, Power Packaging



Manufacturing

Producer of high-quality beef, pork, and poultry products under branded and private labels to grocery and food service end markets
Add-Ons: Carolina Pride

Business Services

Infrastructure development and support services to customers in the data center and IT sectors



Transportation

National full-service third-party logistics and asset-light transportation services provider, with a leading presence in the Florida market

Industrial Services

Provider of heat treatment services to customers in the industrial, automotive, aerospace and defense, and medical sectors
Add-Ons: Hudapack Metal Treating



Manufacturing

Manufacturer of custom OEM sheet metal enclosures, electrical cabinets, and metal fabricated systems
Add-Ons: DAMAC, Porter's Group

Distribution

Independent distributor of fresh and packaged produce, specialty foods, and prepared meal components to grocery stores, restaurants, and schools
Add-Ons: Get Fresh, McCartney, Leonardo's, Valley Produce

